

## Our Expertise

### *Principals' and managers' backgrounds*

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Averaging over 18 years of experience in the audio visual industry, AV TechSource engineers and technicians are among the most experienced anywhere, factory trained and certified.

We can troubleshoot, diagnose and repair any integrated AV system quickly. We can minimize down time to your system or your client's system, which will save you time as well as money.

#### **Gary Harling**

President

Education: Masters of Business Administration  
Over 27 years of industry experience managing service and operations

Director of Service, Midwest Region for  
Midwest Visual/MCSi (1982-2003)



*Gary Harling*

#### **Thomas Harm**

Director of Technical Operations / Field  
Service Engineer / Programmer

Education: Bachelor of Science Aviation Management  
Certified Technology Specialist (CTS)  
Certified Videoconferencing Engineer (CVE)  
Over 19 years of industry experience

AMX Certified Expert, AMX VIP Partner: • Designer  
• Installer • Programmer

Biamp Systems: • Audia and Nexia Certified

ClearOne: Certified • XAP Voice Products  
• ConvergePro Products

Crestron Certifications: • Essentials of Programming  
• Intermediate Programming

Polycom: • VSX Certified • VTX Certified

Tandberg: • TCC • Tandberg Certified TMS Specialist  
• Tandberg Certified Technical Expert



*Tom Harm*

## Benjamin Barry

Director of Programming

Education: Bachelor of Science  
Over 9 years of industry experience

AMX Certified Expert, AMX VIP Partner:  
• Designer • Installer • Programmer

ClearOne: Certified XAP Voice Products

Crestron Certifications: • Essentials of Programming  
• Certified Installer • Certified Programmer

Polycom Trained

Tandberg Certifications: • TCC • Tandberg Certified  
TMS Specialist • Tandberg Certified Technical Expert



*Ben Barry*

## Alan Newman

Field Engineer, Project Manager and Programmer

Education: Associates in Electronic Engineering  
Certified Technology Specialist (CTS)

Manager of the Systems Installation Group,  
Midwest Region for Midwest Visual/MCSi (1980-2002)

Over 30 years of industry experience in  
engineering, project management, installation,  
programming and service of AV systems

AMX Programming Expert (ACE certification)

Other certifications include: • AutoCAD  
• Biamp digital signal processors • ClearOne  
• Polycom • URC • Extron • Kramer • OWI • NEC  
• Sanyo • Sony • PolyVision • Vaddio • AutoPatch  
• Yamaha • Magenta • Edirol / Roland



*Al Newman*